



## AESSE Investments, Ltd. announces the establishment of a new specialty distribution group, AESSE Sales & Development (AESSE S&D)

**Sheboygan, Wis., – February 12, 2018** – AESSE Investments, Ltd., a private holding company that provides integrated upper management and financial supervision to its group of companies, including SACO AEI Polymers, today announced the formation of AESSE Sales & Distribution (AESSE S&D), the holding company’s new sales, distribution and corporate development arm.

Chemical industry veteran, Mike McCormack, has been named business unit manager for the new venture. He brings to the job several years of experience in sales, marketing, strategic business development, management and startups with such industry leaders as Dow Chemical, Teknor Apex, M.A. Hanna and PolyOne Corporation.

AESSE S&D will distribute materials manufactured in the United States and abroad that are used in the plastics industry to provide unique functional performance to compounds and compounded products. These include coupling agents and impact modifiers manufactured by SACO AEI Polymers, as well as flame retardants, masterbatches, compatibilizers, surface modifiers and process aids made by other suppliers.

“We are in a unique competitive position to become a major distributor due to the combined raw material purchasing power of all our sister companies,” McCormack said. “There are also some extremely innovative companies with unique technologies that are now targeting the North American market. Since we are not a typical sales and distribution company, AESSE S&D has signed several of these suppliers to exclusive North American distribution agreements.”

AESSE S&D maintains multiple warehouse locations and strives to provide material quickly and at a competitive price. The new business unit also has access to injection molding presses up to 3,500 tons through its sister division, SA Engineering, who has partnered with Engel Machinery, Inc. to showcase their equipment in a state-of-the-art tryout facility in Detroit.

“We are the only additive supplier capable of demonstrating the performance of our materials in a commercial-scale environment, and we do that in-house in a controlled situation,” McCormack said.

AESSE S&D's suppliers include the following:

- SACO AEI Polymers

SACO AEI Polymers' dedication and investment in research and development has resulted in fast go-to-market solutions for its customers. The business unit's commercially available products are built on polypropylene (PP), polyethylene (PE), polyurethane (PU), polyamide (PA), polystyrene (PS), ethylene propylene diene monomer (EPDM), ethylene propylene rubber (EPR) and thermoplastic elastomer (TPE) resins. Its expertise also extends into polymer grafting, non-halogenated and halogenated flame retardants, synergists and smoke suppressants for the development of compounds that meet new and evolving industry standards.

- Fine-Blend

Formed in 1996, Fine-Blend's polymerization technology is used to design and manufacture compatibilizers with different structures. Fine-Blend has been the front runner in the compatibilizer field for over 20 years and is the only company of its kind that owns both an upstream polymerization and a downstream modification platform. This allows the company to understand customers' needs and design suitable additive products. Their patented technologies are used to produce additives in three major categories: epoxy-type compatibilizers, maleic anhydride-grafted compatibilizers (PP-g-MAH) and special styrene acrylonitrile (SAN) resins.

- Javachem

Javachem is engaged in the research, development, production, and service of silicone plastic additives, high performance anti-static agents, polypropylene specialty modifiers and functional masterbatches. Javachem aims to be the most dynamic plastic additives supplier in China, devoted to sustainable solutions and creating highly respected industry benchmarks in service.

- Suli Co., Ltd.

Suli Co., Ltd. was established in 1990 to engage in the research, production, registration and marketing of agricultural chemicals, flame retardants and fine chemical products. The Phlamoon product line includes brominated and intumescent, non-halogenated FRs, available in both powder and masterbatch concentrate form.

- Sundow Polymers Co., Ltd.

Sundow Polymers Co., Ltd. is one of the industrial pioneers and leaders of chlorinated polyethylene (CPE) in China. It has been in the chlorinated polymers business over 23 years. It is focused on research & development, manufacturing and marketing of impact modifiers and processing aids.

For more information, please contact: [sales@aessesd.com](mailto:sales@aessesd.com) or visit [www.aessesd.com](http://www.aessesd.com).

## ABOUT AESSE S&D

Headquartered in Sheboygan, Wis., AESSE S&D is the sales, distribution and corporate development arm of parent company, AESSE Investments, Ltd. The business unit sources and distributes a broad range of materials used across the plastics industry. These include flame retardants, coupling agents, impact modifiers, lubricants, anti-scratch products, compatibilizers and more. Combining unmatched market expertise and customer centricity with extensive technical capabilities, AESSE S&D works with customers as a one-stop source to supply products that meet individual application needs. AESSE S&D maintains multiple warehouse locations around the world to provide materials quickly and at a competitive price. Unique among its peers, the business' world-class additive technologies, coupled with exclusive agreements with many of the chemical industry's leading materials suppliers, can help enable customers to develop highly differentiated products, giving them a strong competitive advantage.

## NOTE TO EDITORS

AESSE S&D will exhibit as part of SACO AEI Polymers' booth (# S11119) at NPE 2018 from May 7 – 11 in Orlando, Fla.

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